n clerical work.

Pres classes conducted in typewriting, stoography and dictaphone operating.

Apply in person, between 9 and 4:30

clock, room 5053, Metropolitan Building,
Madison av. (at 23d st.), New York.

COMPANION-GOVERNESS FOR NINE-VEAR-OLD GIRL IN FAMILY OF FOUR: REFINED SURROUNDINGS, IN ATTRACTIVE, WELL ESTABLISHED HOME IN PELHAM: APPLICANT MUET BE A WELL EDUCATED GIRL OF CULTURE AND UNDER 30: THIS IS AN EXCEPTIONAL POSITION IN A DELIGHTFUL ENVIRONMENT. STATE EDUCATION, RECENT EXPERIENCE, NATIONALITI, AGE, SALARY AND RELIGIOUS PREFERENCES, GIVE UN-QUESTIONABLE REFERENCES AND REASONS FOR THINKING YOU CAN FILL POSITION SUCCESSFULLY. B 103 HERALD, HERALD SQ.

oday apt. 12D, 157 West 57th st.

Ook and waitress wanted, white, to go to infield, N. J.; good wages offered; refsequired, Mrs. R. D. Mellick, ung av. Plainfield. Tel. 748.

Obl. assist laundry, chambermaid, waitlift handy sewing can make extra
lift handy sew

OOK, competent, also chambermaid-wait-russ, family of 3 adults; good wages; ref-sences; Englewood, N. J. Phone Englewood 66, or write A. S. C., Englewood, N. J. OOK, also laundress, chambermaid. Call after 10:30, 667 Madison av., second floor

OOK, 3 in family; city reference required best wages. Apply 220 W. 87th, apt. 712 COOK, German or Austrian girl, in private Christian family, five adults; no washing 21 West 118th st. OOK-Plain; private house; references. Basement bell, 60 East 83d st.

DRAPERS, FINISHERS and hand sewers or children's wear. Stremmell, 23 East 47th.

SKIRT DRAPERS AND FINISHERS. ONLY EXPERIENCED NEED APPLY. 58 EAST 53D STREET.

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FILE clerk, experienced girl only need apply, 200 Broadway, room 1218. iRL for chamberwork and sewing; city reference, 121 E. 72d, before 12. reference. 121 E. 72d, before 12.
GOVERNESS or nursery governess for boy
of 9 and girl of 11: must have excellent
eferences. Apply Wednesday afternoon, beween 3 and 6 o'clock, ninth floor south, 1155
Park av.

OVERNESS for 2 boys, 6 and 9; good hame, Phone Watkins 4220, after 10 A. M home. Phone Watkins 4229, after 10 A. HOUSEWORKER—Eiderly, competent white woman for light housework; two adults; refined; good home and wages; state particulars by letter only. Address Mrs. Morgan, apartment 73, 616 West 116th st. HOUSEWORKER, white, to cook and serve: no laundry: Christian family of 4; good position: wages \$70. Coleman, 800 River-side Drive, 157th st., apt. 4J. Phone 2843

GOUSEWORKER; white; good cook; no laundry; references required; apartment, adults. Phone 7194 Schuyler. Call 9-12, 72 West 79th st. West 79th st.

JISEWORK—Competent white maid for 3
dults, in apartment; personal references,
addinavian preferred. Call Wednesday,
s. A. M. Cox, 316 W. 79th st.

Hon. Phone 6632 Boulevard.

USEWORK, young woman, in apartent; plain cook; references, Call 10 to
Mrs. K., 1239 Madison av.

USEWORKER-Plain cook, 2 in family;
hito preferred; personal references rered. Apt. 8A, 215 W. 101st st. USEWORKER, white, small apartment, we adults; no laundry; whole days or ternoons. Kech, 99 Riverside Drive.

USEWORKER, general, a white girl, with ferences. 562 W. 113th st., apt. 7A. OUSEWORKER, experienced, Protestant, Norwegian or Swedish preferred; \$60; ref-wices, 259 W. 71st. OUSEWORK, girl, German or Hungarian; plain cooking; two adults; personal refer-nce. 230 West 79th, apartment 81. take care girl, 4; white preferred. 708

HOUSEWORKER.—Girl for general housework; no washing, no Ironing. Phone Boulevard 6492. HOUSEWORK, general; girl for 2 adults, 6 year old child; Middletown, N. J. H. S. HOUSEV REER for small family; good home and good waves for refined girl, 690 West 113th, apartment 5D.

home and good waves for refined girl, 690 West 113th, apartment 5D. HOUSEWORKER in private family; young girl; reference, Call 1039 Madison av. LAUNDRESS, white, first class, to take fam., wash home; good references required. Apply 1100 Madison av., apt. 45, recording. mornings.

NURSE, experienced, white, wanted to take charge of 2 children, 13 months and 2½ years of age; also expected to assist in care of 2 older enliders; delightful surroundings in Montclair. N. J.; 45 minutes from city; 170 to 380 per month, according to experience. Tel. Cortlandt 8064, or write Mrs. NURSE, white care it.

NURSE, white, care 1th year old boy; permanent position. Mrs. Bry. 601 W. 160th. Phone Wadsworth 6657. Apply Wed., 9-5. OFF ICE. Work. - Young woman for office. but the first the work of the start residing West Side, Soth-160th. Address F 1856 Hersald, Harlem.

PRINTING OFFICE ASSISTANT to enter orders, nawar phone and

to enter orders, answer phone and correspondence; knowledge, of stenography preferred. Graphic Press, 946 Gates av., Bylyn, PHOTOGRAPH PROOF NEGATIVE RESTOUCHER, MAN OR WOMAN, GOOD POSITION FOR RELIGIBLE RETOUCHER. APPLY MARCEAU STUDIOS, 624 5TH AV., NEW YORK.

SALESWOMEN to sell a high class security; good proposition to right woman; good woman can earn from \$100 to \$200 per week. Apply to person from 10 to 1, room 712, 50 Court st., Brooklyn.

SKETCHER.

NEAT, YOUNG LADY, ENPERIENCED IN DRESSMAKING, DESIGNING AND COPY-ING ONLY NEED APPLY; GOOD POSI-TION.

ref.EPHONE switchboard operator, \$15 month, board and room, Jewish Horpital, Classon and St. Mark's ava., Brooklyn,

CHRODORF & GOODMAN,

HELP WANTED-FEMALE.

SALESWOMEN.

B. ALTMAN & CO...
5TH AV. AND SITH ST.,
HAVE VACANCIES FOR COMPETENT
SALESWOMEN
IN THE FOLLOWING DEPARTMENTS:

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ONLY THOSE ACCUSTOMED TO THE BEST PATRONAGE NEED, AP-PLY AT 34TH ST., EMPLOYERS EN-TRANCE.

STENOGRAPHER and general office assistant, private hospital; experienced; 70 month and meals, advancement. Write, giving age, religion and full particulars, N 190 Herald, Herald sq.

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Good opportunities for Underwood bookkeeping machine operators with banking experience. Write, stating age, experience and nation-ality. Address

WANTED-Two girls, experienced cook and waitress-chambesmaid in small family of adults in apartment: willing to go South in January. Apply Wednesday after noon, 200 Hicks st., Brooklyn; ask for Mrs. Noyes. Tel. Main 1161.

Tel. Main 1161.

WOMAN, 25 to 40, high school or college Braduate, possessiong initiative and tact; educational work; position permanent; \$1,000 salary; bonus to start, spiendid opportunity to advance. E 129 Herald, Herald sq. YOUNG women to assist saleswomen in art needlework, also, for fine sewing; Christians preferred; permanent positions. Sara Hadley, 9 Eact Stth.

YOUNG lady wanted soveral evenings weekly for mending in return for plano instruction, first class teacher. Write Y 632 Herald, Herald sq.

383 5TH AV., NEAR SETH. LEADING SCHOOL OF AMERICA.

Hairdressing, manicuring, marcel waving, all branches taught; register now for high class positions; demand for Wanamaker graduates never so great; learn in an environment of wealth and refinement; day and evening classes. Phone 1176 Vanderbilt.

EARN \$25-\$150 weekly, only through Prof. Robrer's the Reliable Hairdress, Manleure Beauty School; \$3 up; free for service; earn while learn; circular explains. 119 W. 426 st.

LADIES, ATTENTION;

Hair and beauty culture taught scientifically; qualifies you in short time to earn \$40 to \$150 weekly; day, evening classes, Call or write for free booklet H. Academy of Hairdressing and eBauty Culture, 153 W. 44th st. Phone Bryant 9455.

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Commercial Help Wanted. EMPLOYMENT EXCHANGE,

20 Church Street, New York city. Fatablished 1909.

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Newcomb Carlton, President
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COUPLE, experienced, white, useful but-ler, wife chambermaid, laundress, family 3 adults; personal reference required; tele-phone Flushing 2058 before 2 P. M.

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DEPARTMENT FOR WOMEN.

LEGAL STENOGRAPHER-Experienced legal work, also secretarial work, Not over thirty. Well educated, good personality. Best surroundings. Advancement, \$33.

STENOGRAPHER-FOREIGN CORRESPONDENT. Take dictation in English. Handle Spanish and Fraceh correspondence. Commercial house. Opportunity, \$55-\$40.

BOOKKEEPER-Chemical House in Stagg section of Brooklyn. Full charge all books and general details. Good permanent position. \$30.

STENOGRAPHER - Uptown Association. Want good, cleaneut girl. Refined, well educated girl. Al personality. Rapid sienographer, Willing to assist generally in office. Very good atmosphere to work in. \$125 month.

educated gif. Al personality. Rapid site ongrapher. Willing to assist generally in office. Very good atmosphere to work in. \$125 month. STENOGRAPHER - SECRETARY — Uptown Magazine house. Work for Advertising Manager. Must have publishing house or advertising experience. Very good opportunity, Dusire copywrite, Executive ability, \$28-\$350.

STENOGRAPHER — Downtown brokerage house. Prefer college girl. Must be accurate stenographer and willing to assist with office work. To start, \$25-\$28.

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STENOGRAPHER—SECRETARY—Downtown electrical concern. Very desirable location. Prefer girl with sales experience, Must be neat, rapid and willing. Good chance, \$25.

STENOGRAPHER—DICTAPHONE—OPERATOR. All stirlet machinery concern. Engineering experience possible. Able to handle blue prints, \$25.

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GARDENER-CHAUFFEUR, steady man. near city, Pelham Manor: references, salary expected. E 1338 Herald. Harlem.

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HOUSEWORKER, general; man do cooking and entire work; no laundry; 67 rooms, family 2 adults; state wages, past reference, past reference, post of the properties of

Call 9-1, "THE NATIONAL," Room 725. BROADWAY EMPLOYMENT AGENCY,

BROADWAY EMPLOYMENT AGENCY,

Broadway Employment Agency,

Broadway Employment Agency,

Strongraphers, law, \$55; insurance, \$20,22;

commercial, \$20,825; typlast, insurance, \$20,20;

commercial, \$22; file clerks, \$50-\$65; dictaphone, \$23; estimated, \$20,20;

commercial, \$22; file clerks, \$50-\$65; dictaphone, \$23; awitchboard, \$20; ciercial, with

knowledge of bookkeeping, \$22. All the above positions are located in the downtown business section and are with both large and small firms.

OFFICE SERVICE COMPANY. OFFICE SERVICE COMPANY.
Downtown Office, 16 John st.
16 John st.
We are always seeking high grade clerks, typiats. bookkeepers, stenographers, &c.
Many openings at both offices.
PARKER & MacCOLL,
VOCATIONAL SPECIALISTS,
30 CHURCH ST.
FOR REGISTRATION OF SPECIALIZED
OFFICE ASSISTANTS.

Domestic Help Wanted.

LANG & BOECHEREP CO., INC., EMPLOYMENT AGENCY, 43 WEST 33D ST. ESTABLISHED 1890. Numerous positions open in good families with best wages. Cooks, chambermaids, wattresses, kitchenmaids, laundresses, governesses, nurses, houseworker, etc. No branch office.

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44 East 60th st.

Gooks, waitresses, chambermaids, butlers; select demestic help of all kinds.

AT MISS HOPMAYER'S AGENCY.

Kitchenmaids, cooks, laundresses, waitresses, chambermaids, children's nurses, useful couples.

BROOKLIN.

PROTOGRAPH PROOF, NEGATIVE RETURN FOR RELIABLE RETOUCHER, AFPLY MARCEAU STUDIOS, 624 5TH AV., N. Y.

PHOTOENGRAVER—Line and halftone photographic processes, chambermaids, children's nurses, useful couples.

BROOKLIN.

STRICKER'S AGENCY.

OPENING FOR AM, POSITIONS.

PRIVATE PAMILIES. GOOD WAGES.

Add. Horald sq.

EMPLOYMENT AGENCIES

TO YOU GIRLS

TO YOUR FRIENDS. AS USUAL. AROUND THIS TIME OF THE YEAR IT IS RATHER HARD TO GET A GOOD PLACE A GOOD HOME.

STILL THE GIRLS-OUR GIRLS-WHO ALWAYS CAME TO US WHO COME TO UE THIS YEAR. FIND THAT THEY CAN RELY UPON US RECAUSE WE ALWAYS HAVE PLACES-ALWAYS HAVE WORK FOR THEM.

DO NOT LET THE FACT THAT YOU WERE NEVER TO US KEEP YOU AWAY FROM US. YOU ARE MOST WELCOME HERE. JOU WILL GET A GOOD PLACE HERE. JUST THE WAGES YOUR ABILITY JUSTIFIES. JUST THE TREATMENT YOUR DISPOSITION DESERVES.

LAZARE'S EMPLOYMENT AGENCY. 200 EAST 72D STREET

AT Malmberg's Agency, 1049 Lexington av (74th).—Cooks, waltresses, chambermalis SECURITY EMPLOYMENT AGENCY, 51 EAST 42D ST. OFFICE POSITIONS OPEN.

JAPANESE nurse girl, \$85 per month and live in. Abbott Agency, 879 6th av. AGENTS WANTED.

AGENTS—Tire corporation, well established and doing an immense business, has a sexualize took tip proposition with exclusive territory for agents with automobiles; tires well advertised; liberal commission. Starlinbur Co., 1771 Broadway, N. Y. C.

HELP WANTED-MALE.

ACCOUNTANTS. YOU CAN EARN \$184 A WEEK. READ THE BUSINESS BUILDERS' ADVERTISEMENT.

ACCOUNTANT—We will help you to start in business for yourself; small investment required. Write, stating experience, age, religion. N 571 Horald, 250 B way.

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BOOKKEEPER-ASSISTANT BOOKKEEPER—ASSISTANT
Large importing house; knowledge of type-writing preferred, but not easential; state qualifications in letter, Y. S., 10 Union sq.
BOOKKEEPER'S assistant wanted, one who has had experience on general books. Apply New York and Queens Cas Company, Se Main st., Flushing, N. Y.
BOY, American, 16 years of age or over, for general office and messenger work in downtown trust company; salary to start \$50 per month; must be nest in appearance, accurate and willing. Write, stating education and reference. G. V., 888 Herald, 250 Bway. BOY wanted: must be bright, active and am

BOY wanted; must be bright, active and am bitious to advance. Geo. F. Wiemann Co BUTLER-For city; must be thoroughl competent; good reference; willing worker single handed. B 116 Herald, Herald eq.

YOUR BUSINESS IS SLACK RIGHT NOW. READ THE BUSINESS BUILDERS ADVERTISEMENT FOR SALESMEN.

YOUR BUSINESS IS SLACK RIGHT NOW. READ THE BUSINESS BUILDERS' ADVERTISEMENT FOR SALESMEN.

ETCHER—The New York Herald has a position open for an experienced etcher. Apply Foreman, Photo Engraving Department, 280 Broadway.

EXCEPTIONAL OPPORTUNITY.
We need the services of several men above the average intelligence, appearance and education; these men will be trained and when they quality will then be added to our sales force; men over 25 preferred. Call after 10 A. M., Room 602, 50 Court st., Eklyn.

MANAGER FOR RETAIL STORE
with dry goods expefience; either lady or
gentieman, to open and conduct store; good
opening for enterprising and ambitious person; state experience, references, salary required. Apply by letter to P. O. Box 151,
Madison sq., city. Madison sq., city.

MAN wanted, useful, for cleaning indoors and out and attend hot air furnaces, lawns, walks; \$60 month, house room accommodation; heat and light furnished. Address N 622 Heraid, 280 Broadway.

MEN.

ARE YOU LOOKING FOR A GOOD POSITION? READ THE BUSINESS BUILDERS ADVERTISEMENT FOR SALESMEN.

OFFICE boy wanted in old established banking house; splendid opportunity for a boy
about 16; other boys connected with this
house who have shown ability and willingness to work are now holding important positions. Address, giving age, personal references and salary expected. Y. L., P. O. Hox
372, City Hall Station, New York.

OPTICIAN-First class all around man wanted with small house; good salary for right man. Inquire after 10 A. M., Dr. S. Wigler, 209 E. Houston st. PHOTOGRAPH PROOF. NEGATIVE RETOUCHER, MAN OR WOMAN; GOOD POSITION FOR RELIABLE RETOUCHER. APPLY OTTO SARONY, 476 FULTON ST., BROOKLYN.

Richenmalis, cooks, laundresses, wateresses, chambermalds, childres's nurses, useful couples.

NURSES, 895; cooks, \$85; htusewoker, \$30; waitresses, kitchenmalds, chambermalds.

MISS FITZGERALD'S BURBAU.

COOKS, \$65-\$100; kitchenmalds, chambermalds, waitresses; parlormalds, nurses and new arrivals wanted immediately. Duffy's Agency, 289 kitchenmalds, cooks, chambermalds, waitresses; parlormalds, nurses and new arrivals wanted immediately. Duffy's Agency, 289 Broadway, corner \$2d st. Phone Schuyler 1076.

HOUSEWORKERS, cooks, chambermalds; good positions. Forther Carlson Employment, agency, 289 Broadway, corner \$2d st. Phone Schuyler 1076.

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HELP WANTED-MALE

\$184 a week.

That is the exact average earnings of the salesman whose letter appears below.

SALESMEN.

He came with the Builders Builders reven months ago. with absolutely no

"I am in receipt of your letter of November 11 and am only too glad to cooper-ate with you in recommend-ing the Business Builders

Builders last April with ab-solutely no selling experi-ence, and through the in-tensive and at the same time most interesting train-ing received with the Busi-ness Builders find myself in possession of one of the finest opportunities as district sales manager one could over imagine as a direct notion from the Bust

"I cannot speak too highly of what this has meant, especially since life itself and one's vocation are very serious to me. Be kind enough, therefore, to tell any prospective young man who may be interested in associating himself with the Business Builders that one who has gone before has so appreciated the opportunity that he can do little else than express in the highest terms his sincerest appre ciation that it was ever of

"With kindest regards to Mr. Elliott and the rest of the boys, I am, "Very truly yours, (Signed) "B. V. Edwards."

We are under CONTRACT to find and develop 194 mer during the next year; 18 will be chosen within the next ninety days.

During the past year we have trained and promoted 56 men to jobs from \$5,000 to \$30,000 a year.

The Business Builders is a permanent organization. You might not want a life job with any one of the three corporations we are developing this year, but next year the business YOU FIT may come along. And in the meantime you have a practical, thorough training in selling and sales management and an excellent income

Our work is under the personal direction of James W. Elliott, writer of MAN MESSAGES, which have been read weekly by the sales forces of nearly 700 national concerns. Mr. Elliott is called in the selling world "America's Most Practical Writer." During his ten Practical Writer." During his ten years as a salesman he sold nearly every kind of merchandise in every State of the Union. Later, as a sales manager, he PROVED his ideas of DEVELOPING men be-

Your making good is a PER-SONAL matter. It remains absotutely and entirely with YOU.
Think it over! And make up your
mind to start RIGHT NOW.

> Ask for Mr. Wells, Between 10 and 2,

JAMES W. ELLIOTT'S

Fourth floor, 620 5th Av., at 50th St.

High grade salesman, experienced, with or without clienteie; must have A1 references and proven ability for something new to the public to-day; salary and commission. Phone Mr. Schoelder, Vanderbitt 9421.

Salesmen wanted immediately to sell stock very actively traded in: officially lieted on New York Curb; continued publicity given and plenty live leads; quick, steady income can be made; a real copportunity for live mion; apply with some particulars of past experience. Address J. JEROMN McGANN, 20 Broad at., N. Y. C.

To sell corrugated paper products to trade on straight commission basis.

NORSAM MFG. CO., INC., 253 Washington st., HROOKLYN. SALESMEN.

SALESMEN.—Every Ford owner a prospect, 45 profit on every sale; every Ford owner recommends it to his friends; permanent, profitable connection leading to position as district manager; big future. Write Carl Bergmann & Co., 45 Liberty st., N. Y. C.

not necessary. Call between 3 and 5 to 18 not 1825, 46 West 24th st.

Room 1825, 46 West 24th st.

SALEEMEN to sell preferred stock of large industrial company: commission and drawing account to producers; write qualifferitions and experience. N 611 Herald, 280 Broadway.

SALEEMAN to call on the trade selling automobile parts. Apply to Gromenan Auto Parts Co., White Plains, N. 7.

SALEEMAN—Security salesman to sell listed selling automobile parts. Apply to Gromenan Auto Parts Co., White Plains, N. 7.

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SALEEMEN to sell preferred stock of large industrial carried and the producers. The producers in the

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RED-BLOODED MEN IN NEW YORK CITY AND ELSEWHERE WHO CAN PRACTICAL COOPERATION THAT HAS MADE PERMANENT SUCCESS

FIED CLIENTS WHO MUST BE SERVED REGULARLY. A COM-PLETELY NEW AND PRACTICAL SALES PLAN IS PRODUCING SPLENDID INCOME FOR OUR OR-GANIZATION. MEN WITHOUT EX-PERIENCE ARE FINDING OPPOR-

MATERIAL FOR QUICK PROMO-POSITIONS. THIS IS THE BONA-PLETE THE PERSONNEL NECES-SARY FOR A DEFINITE WORK OF

PERSONAL FORCE, A CLEAN REC-ORD AND ARE OVER 25 YEARS

FLOOR), ANY DAY THIS WEEK BETWEEN 10 A. M. AND 4 P. M.

A GOOD PROPOSITION AND A GOOD MAN BACK OF IT; SUCH IS THE IRRESISTIBLE COMBINATION THAT MAKES SUCCESSFUL SALESMANSHIP SURE; IF YOU ARE A "GOOD MAN" IN THE SENSE THAT YOU'RE WILLING AND ABLE TO WALK TALK AND TELL THE TRUTH, \$150 AND OVER A WEEK IS WAITING YOU IN THIS ORGANIZATION; AN EXPANSION DRIVE IS ON; BIG OPPORTUNITY AWAITS; #Y YOU ARE BETWEEN 25 AND 60 WELL BE GLAD TO SEE YOU ANY DAY FROM 10 TO 4.

SUITE 1010, 25 WEST 43D ST. SUITE 205, 132 NASSAU ST. SUITE 1512 FLATIRON BUILDING. SUITE 83, 146 MONTAGUE ST., BKLYN.

SALESMEN to sell a high class security; good proposition to right man; good man can earn from \$100 to \$200 per week. Apply in person from 10 to 1, room 712, 50 Court st., Brooklyn.

HELP WANTED-MALE.

SALESMEN-EXCEPTIONAL OPPOR-TUNITY FOR MEN WHO CAN SELL 10% CUMCLATIVE PREFERRED STOCK WITH 100% COMMON BONDS. LIBERAL COMMISSION LEADS HEST OFFICE COOPERATION. CALL BETWEEN 10-5, ROOM 207, 565 PIFTH AV.

An unusual coportunity for stock salesmen to blace pre-listing offer of producing petroleum stock; company operated by oil and business men of the highest standard and intelligence; production and properties located in mid-continent fields and in Maxico; large earning powers; liberal commissions paid to salesmen. Call between 11 and 12, suite 8-24, 15 Broad at.

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Established 1900.

OFFICERS AND DIRECTORS. President Otto T. Bannard Vice-President John R. MacArthur Treasurer Francis L. Hine Secretary Eugene H. Outerbridge

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JUNIOR EXECUTIVE DEPARTMENT. PUBLICITY MAN-Organize publicity end of convention and exhibition to be held next spring; \$2,600-\$3,000 year and ex-

of convention and exhibition to be man next spring; \$2,000-\$3,000 year and expenses.

ASSISTANT SALES MANAGER—Must understand the food product or similar lines thoroughly; some travelling; \$2,500-\$3,000 year and expenses.

ACCOUNTANT—Prefer man experienced auditing coastwise steamship accounts and I. C. C. reports; \$3,000 year.

DEPARTMENT MANAGER — Thoroughly capable to handle accounts receivable and customers' ledgers department of large manufacturing concern; \$3,000 year.

ACCOUNTANTS—Several junior and semi-senior openings with good public concerns for men with unquestionable records; \$2,000-\$3,000 year.

OFFICE MAN—Handle complaints by correspondence and personal interview in department store; \$2,100 year up.

CREDIT AUTHORIZER—Prefer man with previous retail credit department experience; \$2,000 year.

BOOKKEEPER—Handle the advertising accounts in progressive magazine; \$2,000-\$2,400 year.

STENOGRAPHER—Preference given to man with legal experience; \$2,000 year.

SALESMAN—Prefer man acquainted with de-

\$2,400 year.
STENOGRAPHER—Preference given to man with legal experience; \$2,000 year.
SALESMAN—Prefer man acquainted with department store trade in N. Y. C.; salary

The "NATIONAL," 30 Church St.

BARKER & MacCOLL, VOCATION SPECIALISTS, 30 CHURCH ST. OFFICE AND TECHNICAL SERVICE. REGISTRY FREE, STENOGRAPHERS, experienced, \$25; ba-ginner, \$12-\$15; Christians. David Agency, 17 West 42d st. HIRST OCCUPATIONAL EXCHANGE,
Wall Street Specialists. 60 Broadw

**AUTOMOBILE EXCHANGE** 49c. an agate line for one time; 38c. a line for three insertions within a week; 44c. s
line for seven consecutive insertions.

1 Pierce Arrow 38 h.-p. 4 passenger coupe, made in September, 1920; run 1,100 miles. 1 Pierce Arrow 5 ton covered truck, made in April, 1920; run 2,600 miles. 1 Studebaker 5 passenger sedan, 191

All of above are practically brand new can be bought at an attractive saving. MERRIMAN FURNITURE CORPORATION

AUTOMOBILE AUCTION SALES.

50 different makes of pleasure
and commercial cars will be
automorphic auction.

MONDAY AND THURSDAY. AT NOC
BROWN'S AUTO AUCTION SALESROOM.
3d av., corner lith st., N. Y. C.
Tel. Stuyvesant 924.
List your car with us. We will get
your price; 5% commission charged
if your car is sold. We also buy
cars outright when so preferred.

BUICK 1919 COUPE, 4 PASSENGER.
A-1 CONDITION; SACRIFICE \$1,650.
PHONE BOWLING GREEN 7950.
BUICK touring, 5 passenger; like new; ejectric lights, starter, demountable rims, \$770.
874 Fulton st., Brooklyn, Prospect 19125.
CADILLAC 1920 model, Cadillac Amesbury suburban sedan, practically brand new, very little used, complete, perfect condition privately symed; no dealers. OLAMPIC GA

very little used, complete, perfect condition, privately perned; no dealers. OLYMPIC GARAGE, 552 West 127th. Morningside 2495. Ask for Edward.

CADILLAC 8 COUPE 1917.

Four passenger, A1 condition, both mechanical and appearance; good shoes; can be seen by appointment. M. 40 Penn st. Brooklyn. Telephone 377 Williamsburg. CADILLAC touring car; perfect condition, throughout; must sacrifice; submit offer. Phone Bushwick 7768, 1146 Bushwick av. Brooklyn.

For Hire—Motor Trucks.

Commercial Trucking.

Commercial Trucking.

Contracts with merchants, importers as exporters desired, day, week or month; rates; entimate furnished. DONELLA TRUCKING CORP. 275. 64th st., New York; Rhinelander 4508.

For Hire—Motor Trucks.

Commercial Trucks.

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